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## Continuing Educational Credits (CEUs) Help Engineering Firms Maintain their Competitive Edge

In This Issue...

**TOPIC**  
*Continuing Educational Credits*

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Engineering professionals, especially those in the HVAC field, are challenged by rapid technological developments and an increasingly sophisticated marketplace. Successful organizations recognize the value of continuing employee development. Many states are considering or have already adopted requirements to maintain professional licenses. Building owners want efficient and sustainable solutions more than ever before - and they expect expertise and guidance from engineering professionals to help them.

Engineers are beginning to discover that the need for continuous professional development cannot be met with simply reading trade publications and attending Engineering conferences and workshops. As a result, there is an increase in demand for Continuing Education courses sweeping across the United States. Whether speaking to the engineer or the company in which the engineer is employed, benefits of Continuing Education are numerous.

To the professional engineer, Continuing Education establishes viable proof that you have the required skills, appropriately captures qualifications, increases your importance to the company, and assists in career development and advancement overall in the profession.

To the company, Continuing Education means just as much as it does to the professional engineer. It improves productivity, identifies aptitude levels, assists in selection of new employees, and contributes to your employees' personal and professional growth and development.

To help support the need for continuing professional development, Carrier is offering courses for consulting engineers, entry-level designers, salespeople, contractors, and utility customer representatives involved in design of HVAC systems for commercial buildings this July. Facilities engineers or service technicians responsible for the operation of such systems would also benefit greatly.



2007 System Design Course

*"Our instructor had tremendous depth of knowledge on the topic and was interested in helping us learn."*

Keith M. - 2007

*"...HVAC System Design Fundamentals. The title sums it up! I could not do this job without the training that I just had at Carrier"*

Tom P. - 2007

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## Continuing Education Credits

Carrier University, located in Syracuse, New York, has been reviewed and approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET). Participants successfully completing the HVAC fundamentals, CV System Design, VAV System Design, or Water System Design courses will be awarded 3.75 Continuing Educational Credits (CEUs).



2007 System Design Course

These classes can be taken individually or in succession and run Monday – Friday from 8:00 am – 5:00 pm:

Course Title	Dates
HVAC System Fundamentals	July 9th – 13th or Sept. 10th – 14th
Constant Volume Single Zone System Design	July 16th – 20th
Applied VVT® System and VAV System Design	July 23rd – 27th or Oct. 8th – 12th
Applied Water System Design	July 30th – Aug. 3rd or Nov. 5th – 9th

*"I have now been in my office 4 days after taking the Design Basics Training Program...and have actually referenced 2 of the 4 books I brought back from the Commercial System Design Courses."*

Martin S. – 2007

For additional information or to register for a class, visit [www.training.carrier.com](http://www.training.carrier.com) or call 800-644-5544 or 315-432-7617 (International). Discounts are available for July classes.

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